

### **Job title**

Date: 23.02.2010  
Position: Agronomic Development Expert  
Subgroup: Bayer CropScience  
Location: Athens

### **Company Profile**

Bayer is a global enterprise with core competencies in the fields of health care, nutrition and high-tech materials. The company's products and services are designed to benefit people and improve their quality of life. At the same time Bayer creates value through innovation, growth and improved earning power. The Group is committed to the principles of sustainable development and acknowledges and accepts its role as a socially and ethically responsible "corporate citizen". Economy, ecology and social responsibility are corporate policy objectives of equal rank. In fiscal 2008, Bayer employed 108,600 people and had sales of around €33 billion. Capital expenditures amounted to €1.9 billion, the R&D budget to €2.6 billion. More information is available on the Internet at [www.bayer.com](http://www.bayer.com)

### **Job Description**

The position reports to the Agronomic Development & Regulatory Affairs Manager

- Evaluates new products under the local agronomic conditions and agricultural practice in the field in order to best fit in the local market
- Develops data to establish the technical background of new products under development and proposes the technical positioning and technical USP in order to best position the new products in the market for maximization of benefits and according to business strategy
- Conducts, evaluates, assesses and reports GEP trials (efficacy field trials ) according to the Trial Protocol as well as the respective SOP's and by using the SCOUT reporting software, in order to provide accurate and high quality field data to support the local and European Registration Dossiers
- Conducts GLP trials (residues field trials) according to the Study Protocol and the respective SOP's, acting as Principal Investigator of the Test Site Greece, which belongs to BCS Development Human Safety-Residue Analysis, in order to provide residue data necessary to build the European Registration Dossier
- Maintains the log books of GEP and GLP facilities, product samples and equipment according to the requirements of the respective legislation and the SOP's
- Compiles high quality bio-dossiers combining local and other European field development trials data, formatting them as required by the European legislation, in order to justify and successfully support the requested GAP during the products' authorization process and according to agreed timetable
- Manages the field trial site and the farmers' compensation according to approved budget
- Provides the technical consultants, the commercial consultants and the product managers with detailed technical information on the new products as well as on other technical agronomic issues (machinery, application techniques, agronomical practices)
- Additionally, trains any field technician or field assistant on the conduct of field trials
- Provides technical support during launch of new products
- Participates in Advanced Crop Team (according to needs and upon assignment), providing the technical experience as to products, crops and agronomical practice

**Candidate's Profile**

- Agronomist University Degree in Crop Science
- Professional experience in similar position will be considered an asset
- Fluency in both Greek and English
- Very good organizational, communication and interpersonal skills
- Achievement driven personality
- Strong team spirit
- Willing to travel
- Ability to work effeciently both in the office and in the field
- Very good PC skills (MS Office)
- Holder of valid driver's license

**Contact Address**

Head of Human Resources

Reference: AGRDE

E-Mail Address: [hrgreece@bayer-ag.de](mailto:hrgreece@bayer-ag.de)  
Bayer Hellas SA  
Human Resources  
Sorou 18-20  
151 25 Marousi /Athens

**All information will be handled strictly confidentially!**